

## Wine Tasting

*Want to learn more about wine in a comfortable setting? Looking to build confidence when ordering from wine menus? Already an oenophile (expert on wine) eager to discover new wines? This fundraising event can be tailored for your novice guests or for those with seasoned palates at one of Boston's most unique wine stores.*

- What:** A 2-hour wine tasting course, tailored to your request, exploring 6 varietals. The novice can choose an introductory course; the oenophile could request a certain varietal or region.
- Who:** 10 guests of your choosing (count includes you)
- Where:** In the private wine cellar at Winestone, 1160 Boylston Street, Chestnut Hill, MA; or for those living in the Greater Boston area, the same tasting can be arranged at your home.
- When:** Consider Friday or Saturday evening from 6:00-7:30pm, giving friends an opportunity to have dinner afterwards at a nearby landmark restaurant.
- Cost:** The total cost to the organizer for 10 people is \$400 plus tax, which includes sommelier's instruction, tasting notes, costs of wine, and an assortment of cheeses and charcuterie. Cost is the same for a private event at the store or in your home.

Suggested Guest Cost -        \$150 per person to raise \$1,100 for the MDSC  
  \$250 per person to raise \$2,100 for the MDSC  
  \$500 per person to raise \$4,600 for the MDSC

Follow these **(e)asy steps** to organize this fun, interactive, and unique experience!

1. Contact Patrick Dubsky, Proprietor of Winestone, at 617-264-0393 or [patrick@winestone.net](mailto:patrick@winestone.net) and identify yourself as associated with the MDSC. Schedule a day, time, and location.
2. Complete the MDSC's Community Fundraising application online (Click Apply Now).
3. Determine cost per person guests.
4. Send your invitation out asking for your friends, family, or clients to join you for a truly unique evening of wine to benefit the MDSC, an organization that is important to you.
5. Have your guests send a check made out to you at least two weeks prior to the event.
6. Confirm the number of guests and total cost to be paid at event with Patrick Dubsky at least 3 days prior to the event. Please make check payable to Winestone.

7. Send personal thank you notes to your guests within 1-2 day following the event.
8. Please send one check made payable to the MDSC, representing the remaining proceeds, to the address listed below:

Massachusetts Down Syndrome Congress  
Attn: Community Fundraisers  
20 Burlington Mall Road – Suite 261  
Burlington, MA 01803

9. For the MDSC to properly acknowledge your guests, you must provide us with a contact list including first and last names, addresses, and the donation amount (Excel format preferred) that is sent in with the check.

## Sample Invitation

Listed below are the key pieces of information we recommend you include on guest invitations. Here is our suggested template:

You're invited to attend a special wine tasting event that I'm hosting to help raise funds for the Massachusetts Down Syndrome Congress (MDSC). This will be a fun experience and a great way to support this wonderful cause! Your involvement will directly benefit all MDSC programs and services such as Parent's First Call, Advocates in Motion (AIM), Teacher Partnership Network, Educator's Forum, Annual Conference, and Legislative Advocacy efforts.

- Where:** The private wine cellar at Winestone, 1160 Boylston Street, Chestnut Hill, MA or if you'd like, at another wine tasting location or your home
- When:** Date of fundraiser and time
- Cost:** Amount determined by host. We suggest you use the suggested amounts above. There is always the opportunity to give an additional donation to the organization if you would like.
- RSVP:** Select a date that is 2-3 weeks prior to event. Include what's best to reach you at – phone or email. You should also add a deadline to when you need their check by. The checks should be made payable to the organizer (you).

*Thank you for making a difference in the lives of people with Down syndrome!*